

DOME GROUP

We know how  
to increase  
revenue for  
your hotel

DOME

## WE MANAGE MORE THAN 25 MILLION PASSENGERS A YEAR

We provide the technology that the main international tourism companies use for managing their activities and transfers.

For **more than twenty years** we have been setting standards for inbound operation and management in 23 countries and 76 offices.



WE INTRODUCE  
**DnMEGO**

The solution that allows any resort or hotel chain to make the entire complementary offer available to its guests.

With **DnMEGO** your business can market your own or third party **transfers** and **activities**.



A photograph of a call center environment. In the foreground, a woman with dark curly hair, wearing a headset and a light-colored blazer, is looking intently at a computer monitor. Behind her, a man in a light blue shirt and headset is also working at a computer. Further back, another woman is visible, also wearing a headset. The background shows a modern office setting with large windows and soft lighting.

**WE GENERATE BUSINESS,  
ALSO FOR RESORTS AND  
HOTEL CHAINS**

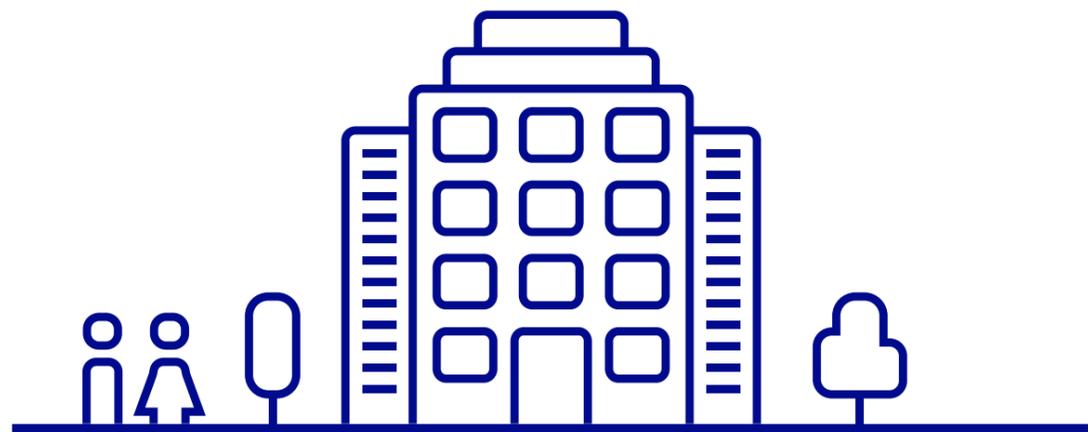
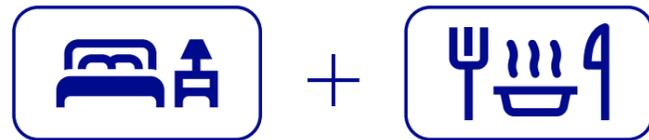
According to our statistics, the average turnover generated by the complementary offer for a resort or hotel is **1M€ per year** with a **profitability of between 42% and 45%.\***

\* Estimated values for 500-room properties

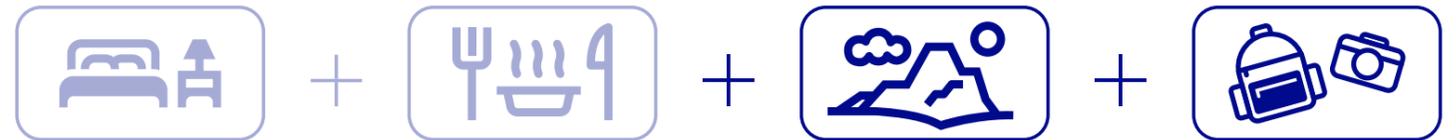
# GET THE MOST OUT OF YOUR GUESTS' STAYS

A single system for the **distribution, management and operation of activities and transfers** adapted to the hotel operation.

## WITHOUT DnMEGO



## WITH DnMEGO



## **MARKET CHANNELS**

### **AT ORIGIN**

#### **B2B**

Portal for travel agencies and partners

#### **API XML**

Your inventory ready to be integrated

#### **B2C**

Trading of inventory through portals with payment gateways

### **AT DESTINATION**

#### **POS**

Direct selling to own and external guests, with new sales agents such as drivers, salesmen, own and freelance guides, located inside and outside the facilities.

## **POSSIBILITY OF INTEGRATION WITH THE PMS**

Allows purchases made at the destination to be charged to the guest's room.



## MANAGEMENT MODELS

### Franchise

Ideal for hotels that want to enhance their brand image by handing over management.

### Self-management

Ideal for hotels that want to enhance their brand image by taking on the complete management, operation and distribution of transfers and activities.



## WITH DAMEGO YOUR RESORT OR HOTEL CHAIN CAN

- Offer a competitive, differentiated and personalised product to your customers.
- Increase the profitability per guest by increasing the average guest ticket
- Boost cross-selling by adding complementary services
- Have a personalised B2C portal
- Position your own brand as an incoming tour operator

# DOME GO

your business, limitless

We help your company to take the big leap.

Ask us for a demo and we will show you how DomeGO can boost your hotel's revenue.

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